# HelpSystems Acquires TeamQuest to Broaden Portfolio with IT Service Optimization

*TeamQuest provides industry-leading IT capacity planning and performance management software*

Minneapolis, MN, December 16, 2016—HelpSystems announced today the acquisition of TeamQuest, whose IT infrastructure optimization products help organizations maximize the value of both present and future IT investments. The acquisition broadens HelpSystems' hallmark IT operations management portfolio with solutions that fit regardless of operating system.

TeamQuest is based in Minneapolis with substantial operations in Clear Lake, Iowa, Gothenburg, Sweden, and around the world. With their solutions, customers get the most from their IT infrastructures -- both physical and virtual – by expertly monitoring current environments and by anticipating future needs of the business and making sure IT investment is properly aligned.

"Moving from reactive to proactive IT management is a major initiative for organizations today," said Chris Heim, CEO, HelpSystems. "By bringing TeamQuest into the family, we enrich the company with a remarkable amount of expertise and great products to help organizations make sure their IT environment is stepping up today – and tomorrow."

"We are very impressed with the product line and we are committed to continue investing in it," said Dan Mayleben, CFO, HelpSystems. "TeamQuest has a strong history of listening to its customers and taking good care of them and we look forward to continuing that tradition as this becomes a critical part of our fast-growing software company."

**About HelpSystems**
HelpSystems aligns IT and business goals to help organizations build a competitive edge. Our software and services monitor and automate processes, encrypt and secure data, and provide easy access to the information people need. More than 10,000 organizations around the world rely on HelpSystems to make IT lives easier and keep business running smoothly. Learn more at www.helpsystems.com.

**About TeamQuest**
TeamQuest helps IT teams control costs, avoid risks, and communicate value. At TeamQuest, our goal is to help you do IT better. Our decades of experience in disciplines like performance management and capacity planning keep us completely focused on enhancing the value your IT team brings to the business. More specifically, we help organizations elevate IT maturity and optimize your infrastructure to deliver as much business value as possible while minimizing both costs and risk.  TeamQuest solutions provide transparency, provide purpose-built views of information for different

stakeholders, and transcend the boundary between IT and the business. We offer observation, analysis, prediction, and guidance all in one, integrated platform.


Media contact:
Mike Devine
HelpSystems
Mike.devine@helpsystems.com
952.563.1696